



Case Study: On-Site Engineering Support

Client: Driltech Mission, Alachua, Florida (subsidiary of Sandvik Corporation)

Since 2002, Thinkpath has been providing Contract Placement services to Driltech Mission.

The Challenge:

Re-engineer existing vehicle designs to four base models – which exceeded Driltech's in-house design capability.

BACKGROUND:

Driltech manufactures mobile rotary and Down-The-Hole (DTH) drill rigs for mining, quarrying, and water well drilling. Historically, Driltech produced customized vehicles to satisfy each of their customer's needs. In late 2001, Driltech changed their business model and decided to eliminate customizing vehicles for each customer and only support a set number of "base-line" vehicles moving forward.

THE THINKPATH SOLUTION:

In January of 2002, Driltech partnered with Thinkpath as their primary resource for engineering services, and used Thinkpath resources to temporarily increase their engineering staff.

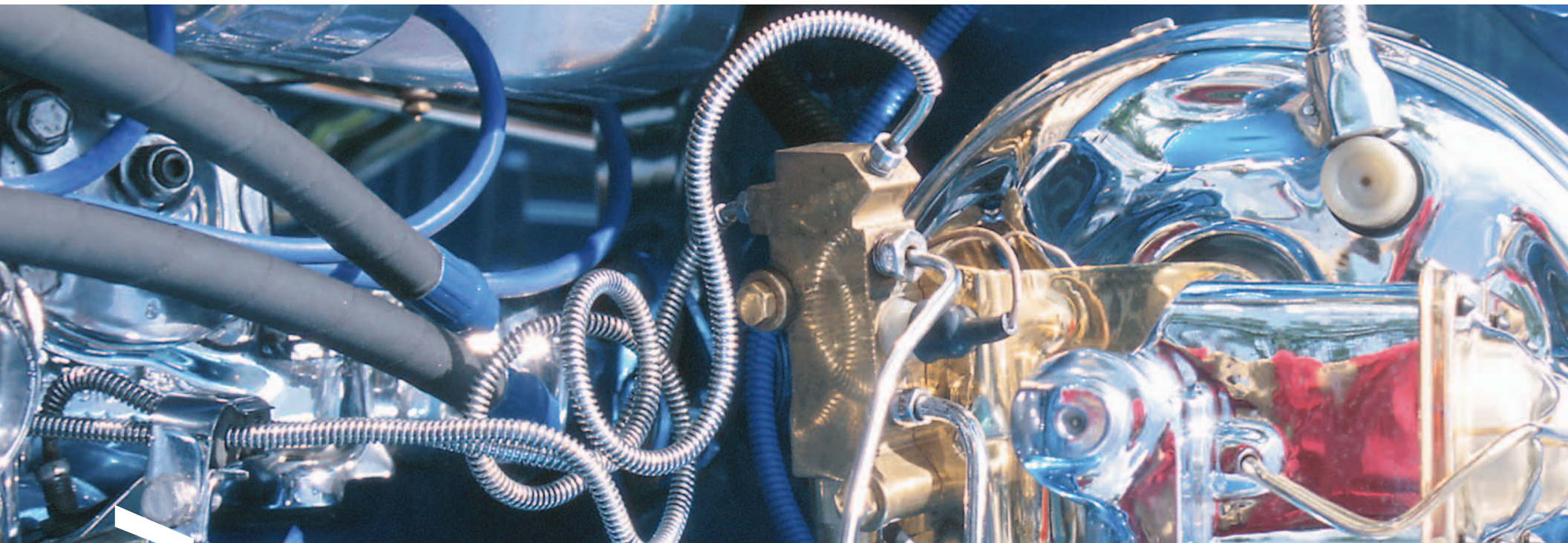
Thinkpath created and placed a team of eight Unigraphics designers and drafters on-site at Driltech's facility.

The specialized team were recruited using Thinkpath's proven "Technical Placement" process to interview, test and conduct reference checks to insure the project individuals met Driltech's high standards.

THE RESULTS:

Using this process an excellent team was quickly created – blending Thinkpath experts with dedicated Driltech employees.

The Thinkpath team played a key role in completing the required design improvements on time, and on budget.



ON-SITE ENGINEERING SUPPORT
Including: Engineering, Technical Publication and Project Management

> On-Site Engineering Support

Thinkpath - When You Insist on a Professional

Whether you are developing a new product, require more staff during peak project times or need some expert advice, Thinkpath can deliver the experienced technical personnel (i.e. engineers, designers, drafters, technical writers...) you need for however long they are required.

The Professionals You Need, When You Need Them

Thinkpath can augment your permanent staff by providing Engineering Professionals to support influxes in your workload. We will deliver quality personnel on a contract basis for any length of time you require.

Additionally, Thinkpath has the unique capability to provide the necessary hardware and software along with each contractor for one low price.

This flexibility offers you the ability to handle peak periods or meet project deadlines by adding additional staff without raising fixed costs or capital expenditures. Thinkpath is an established engineering services company. This means that, if we don't have your required skill-set available in-house, we have the knowledge and experience to find the staff you need promptly and cost effectively.

The Secret to Our Success

On-site engineering support is a core Thinkpath business, and a natural outgrowth of our engineering services. Our success can be attributed to five primary factors:

1. We carry out in-depth contractor screening and testing to ensure a perfect fit.
2. We offer Flexible Terms & Conditions.
3. We can customize 'hybrid solutions' by augmenting our contractors with members of our full-time staff of 160.
4. We can provide a complete hardware and software tool set with each team member.
5. We provide benefits to our on-site support contractors, most of whom are full-time staff members, which creates a stable and motivated team.

Our On-site Support Process

Our Contractors

Thinkpath's staff undergo a rigorous selection procedure. Our screening process entails face-to-face interviews, skill-set evaluations and thorough reference checks. We take considerable effort to match the right people to your project and your environment, so they can step in and immediately be productive.

Retention

Most Thinkpath on-site support employees are full-time members of our staff, with remuneration and benefits packages commensurate with their skills and experience. This means we have an established and secure team, which ensures your contractors will be available throughout the project cycle and beyond. As a result, you can be certain of project stability and continuity.



Complete Tool Set

We can provide each Thinkpath individual we place on-site with both the hardware and software they need to complete their assignment. This saves you the trouble and expense of purchasing and maintaining specialized hardware and software that are only utilized for a limited period of time. Instead, you pay an hourly fee that covers both the cost of the employee and their equipment. When the job is done, so is the expense.

Our On-Site Engineering Support Services

Thinkpath can provide support for an enormous range of disciplines, including the following:

- Project Engineers
- Mechanical Engineers
- CAD/CAE Designers
- PLC Controls Designers
- Manufacturing Engineers
- Quality Engineers
- Technical Writers
- Technical Illustrators

It Makes Good Sense

Using our On-Site Engineering Support when your company has a special need saves you money and headaches.

- You avoid buying expensive hardware and software licenses
- You only pay for what you need – "Hiring-On-Demand" avoids needless payroll expense
- You avoid all the administration and on-going retention costs of new employee hires
- You get specialized expertise or additional resources – when you need them
- If you decide that your Thinkpath contractor would be a valuable permanent member of your team, there is an easy transition from contract to full time employee

You Can Count On Thinkpath

Our design engineers, CAD specialists, technical publication experts and project management professionals are the best in the industry and can be quickly deployed to meet your special needs.

Working as part of your team they can help meet any budget or deadline – no matter how demanding the project.